

# Re: Administrivia #29691: TruSecure Global Risk Index Survey

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*From:* Russ (*Russ.Cooper\_at\_RC.ON.CA*)

*Date:* 10/26/04

Date: Tue, 26 Oct 2004 16:03:02 -0400

To: NTBUGTRAQ@LISTSERV.NTBUGTRAQ.COM

Firstly, thanks very much to those of you who completed this survey. I realize that the Zarca site has its limitations, and apologize for them (IE is required to view the survey results.)

We're a little short on responses, however. To date we have ~160 responses, and we were hoping for more than 200 (500 would be fantastic.) So, I'd like to encourage some more of you to respond.

Responses are confidential.

Here's the request we sent out last week.

Cheers,

Russ – NTBugtraq Editor

-----Original Message-----

From: Windows NTBugtraq Mailing List [<mailto:NTBUGTRAQ@LISTSERV.NTBUGTRAQ.COM>] On Behalf Of Russ Cooper

Sent: Tuesday, October 19, 2004 3:04 PM

To: NTBUGTRAQ@LISTSERV.NTBUGTRAQ.COM

Subject: Administrivia #29691: TruSecure Global Risk Index Survey

This is going to come across as a bit salesy, but bear with me.

As I mentioned in my note on the 8th, TruSecure has created a "Global Risk Index", more than four years of thousands of metrics and significant events formulated in such a way as to demonstrate the changing risks an organization faces. Data from network latency and outages to vulnerability and then patch announcements. Significant events like Blaster, and its calculated effects, plus every other significant event. Imagine that risk was "1000" on 1/1/2000...we calculate what has happened to that number since, to this date, and can make predictions about what will happen in the future.

Now add to this the things you can do to mitigate risk. Best Practice implementation, like blocking attachments at your email gateway or default deny at your routers. With these factors added, its possible to

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provide your organization with a number which can be compared to the Global Risk Index value, showing how much better or worse you are, or to other companies to determine the risks involved in cooperative networking. This goes way beyond an insurance companies claim that using Windows requires some premium on your insurance rates...

What we need now is real world results on what quality of controls are implemented, and to what extent. Do you have comprehensive controls or are they merely informal? Does a control apply to all events in its category or only to specific and critical events? If a control is comprehensive and applies to all events in its category, then that's ideal. We're trying to gauge how far from ideal the world is today. Your data will give us an excellent sampling.

Our survey has ~120 questions for you to answer. Many of the questions are fairly specific and ask about certain classifications of devices or periods of time. Almost all use radio buttons indicating your current implementation on a scale of 1–7. They go from "Comprehensive" to "Not Implemented". We're not looking for your opinion on the effectiveness of a control, merely where the level of your current implementation stands. We also ask some questions about the cost and frequency of events in your organization.

Your responses will help us fine–tune the wording we will use when the survey is offered to the general public. If it turns out that everyone is doing something, then we don't ask if you do, instead we ask how well you do it...that sort of thing.

We firmly believe in the Global Risk Index as a far more accurate designation of where we stand, security–wise. What's the use of a Green, Orange, Red indication when you can't see how your mitigators affect the risk. Who cares if a new worm is out if you've so effectively mitigated your risks that it can't affect you. The Global Risk Index will let you know, and you can help make it happen.

In order to participate in this survey either click on this link, or copy and paste it into your browser;  
<[http://research.zarca.com/clients/TruSecure\\_2/survey.aspx?sid=1](http://research.zarca.com/clients/TruSecure_2/survey.aspx?sid=1)>

We encourage you to learn more about the TruSecure Index with an archived webinar available at;  
<<http://www112.placeware.com/cc/trusecure/view?id=TSGRI-25>>  
Password: Global Index

Cheers,  
Russ and the TruSecure Global Index Team

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Want to reply to the person who sent this message? This list is configured such that just hitting  
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